



SINGLE-FAMILY REAL ESTATE MARKET STATISTICS

POWERED BY REALCOMP REALTORS®

APRIL 2019



Local Market Update – April 2019

This is a research tool provided by Realcomp.



Genesee County

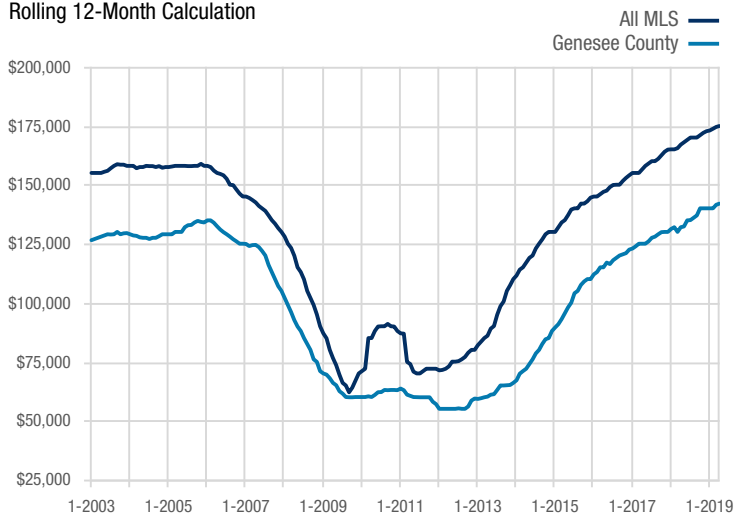
Residential	April			Year to Date		
Key Metrics	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	542	661	+ 22.0%	1,875	2,072	+ 10.5%
Pending Sales	448	603	+ 34.6%	1,544	1,869	+ 21.0%
Closed Sales	346	449	+ 29.8%	1,324	1,545	+ 16.7%
Days on Market Until Sale	53	51	- 3.8%	59	54	- 8.5%
Median Sales Price*	\$130,000	\$134,900	+ 3.8%	\$125,000	\$133,500	+ 6.8%
Average Sales Price*	\$150,702	\$148,823	- 1.2%	\$140,662	\$144,658	+ 2.8%
Percent of List Price Received*	97.2%	97.0%	- 0.2%	97.1%	96.5%	- 0.6%
Inventory of Homes for Sale	1,745	951	- 45.5%	—	—	—
Months Supply of Inventory	4.2	2.1	- 50.0%	—	—	—

Condo	April			Year to Date		
Key Metrics	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	72	58	- 19.4%	209	212	+ 1.4%
Pending Sales	41	51	+ 24.4%	157	174	+ 10.8%
Closed Sales	37	39	+ 5.4%	132	144	+ 9.1%
Days on Market Until Sale	36	43	+ 19.4%	42	57	+ 35.7%
Median Sales Price*	\$159,000	\$162,000	+ 1.9%	\$150,000	\$137,900	- 8.1%
Average Sales Price*	\$175,589	\$155,792	- 11.3%	\$152,610	\$141,314	- 7.4%
Percent of List Price Received*	97.9%	97.6%	- 0.3%	97.7%	97.5%	- 0.2%
Inventory of Homes for Sale	181	109	- 39.8%	—	—	—
Months Supply of Inventory	4.4	2.5	- 43.2%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

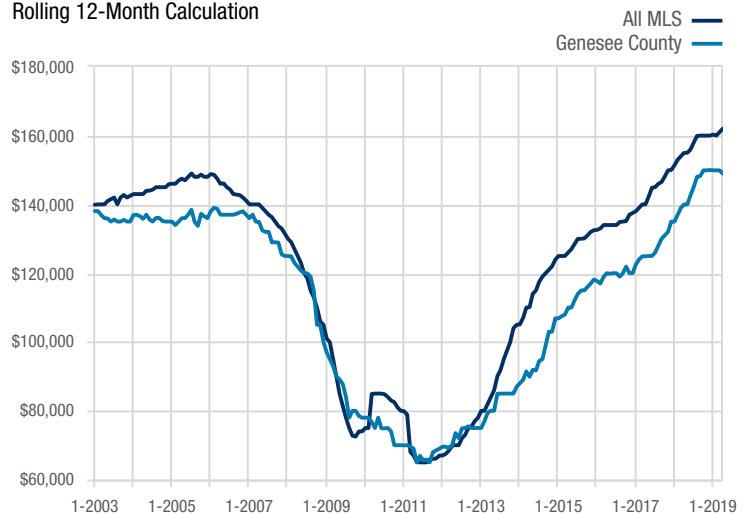
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Huron County

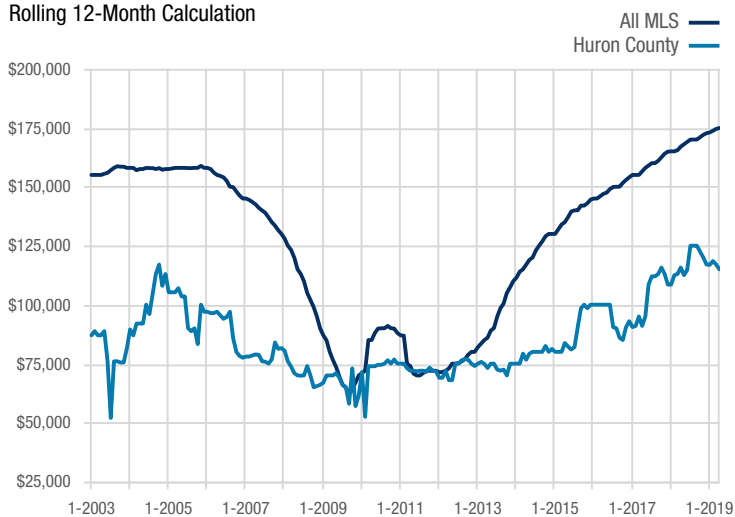
Residential	April			Year to Date		
Key Metrics	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	20	23	+ 15.0%	36	66	+ 83.3%
Pending Sales	6	10	+ 66.7%	24	27	+ 12.5%
Closed Sales	9	9	0.0%	22	28	+ 27.3%
Days on Market Until Sale	120	67	- 44.2%	131	82	- 37.4%
Median Sales Price*	\$112,000	\$88,000	- 21.4%	\$91,000	\$88,250	- 3.0%
Average Sales Price*	\$121,522	\$79,989	- 34.2%	\$120,236	\$121,191	+ 0.8%
Percent of List Price Received*	97.9%	94.2%	- 3.8%	94.2%	95.3%	+ 1.2%
Inventory of Homes for Sale	59	80	+ 35.6%	—	—	—
Months Supply of Inventory	7.9	9.5	+ 20.3%	—	—	—

Condo	April			Year to Date		
Key Metrics	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	1	0	- 100.0%
Days on Market Until Sale	—	—	—	119	—	—
Median Sales Price*	—	—	—	\$138,000	—	—
Average Sales Price*	—	—	—	\$138,000	—	—
Percent of List Price Received*	—	—	—	89.1%	—	—
Inventory of Homes for Sale	1	1	0.0%	—	—	—
Months Supply of Inventory	1.0	—	—	—	—	—

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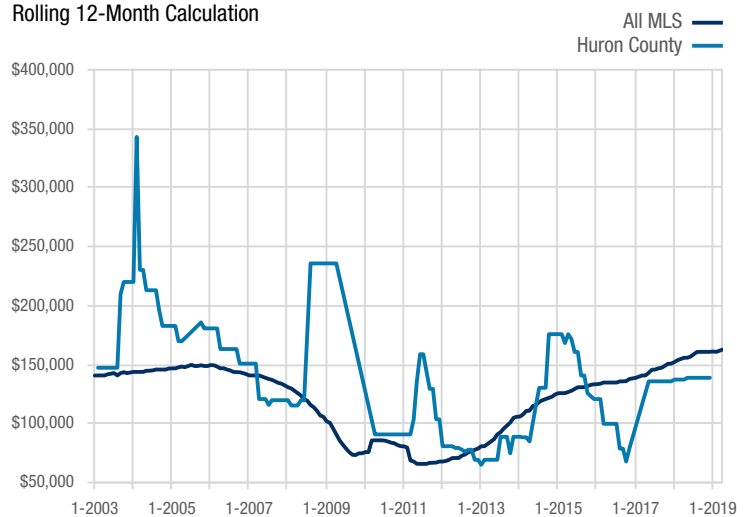
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Jackson County

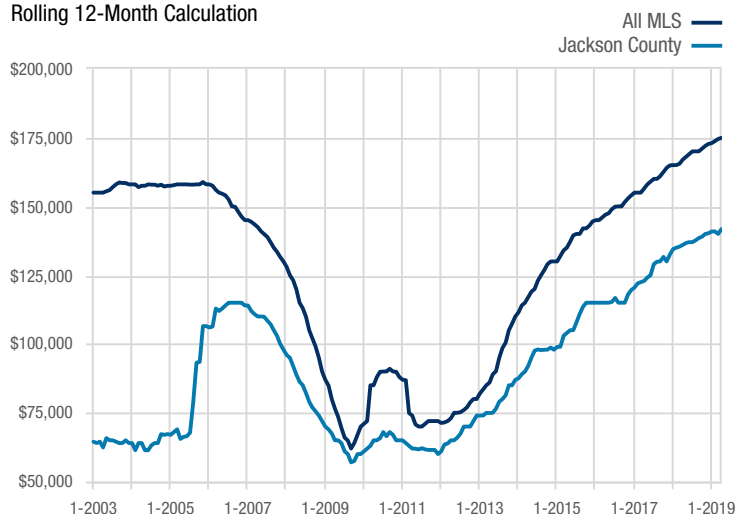
Residential	April			Year to Date		
Key Metrics	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	259	258	- 0.4%	856	848	- 0.9%
Pending Sales	172	70	- 59.3%	643	504	- 21.6%
Closed Sales	141	180	+ 27.7%	567	615	+ 8.5%
Days on Market Until Sale	100	77	- 23.0%	92	84	- 8.7%
Median Sales Price*	\$132,950	\$131,250	- 1.3%	\$129,250	\$130,000	+ 0.6%
Average Sales Price*	\$143,365	\$164,516	+ 14.8%	\$141,863	\$150,857	+ 6.3%
Percent of List Price Received*	97.1%	98.3%	+ 1.2%	96.8%	96.5%	- 0.3%
Inventory of Homes for Sale	516	634	+ 22.9%	—	—	—
Months Supply of Inventory	2.9	3.7	+ 27.6%	—	—	—

Condo	April			Year to Date		
Key Metrics	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	6	10	+ 66.7%	18	39	+ 116.7%
Pending Sales	5	5	0.0%	11	21	+ 90.9%
Closed Sales	5	4	- 20.0%	8	28	+ 250.0%
Days on Market Until Sale	20	20	0.0%	25	93	+ 272.0%
Median Sales Price*	\$237,000	\$62,450	- 73.6%	\$211,000	\$135,840	- 35.6%
Average Sales Price*	\$210,971	\$65,700	- 68.9%	\$206,844	\$140,827	- 31.9%
Percent of List Price Received*	98.6%	100.4%	+ 1.8%	98.0%	97.2%	- 0.8%
Inventory of Homes for Sale	17	29	+ 70.6%	—	—	—
Months Supply of Inventory	3.6	4.9	+ 36.1%	—	—	—

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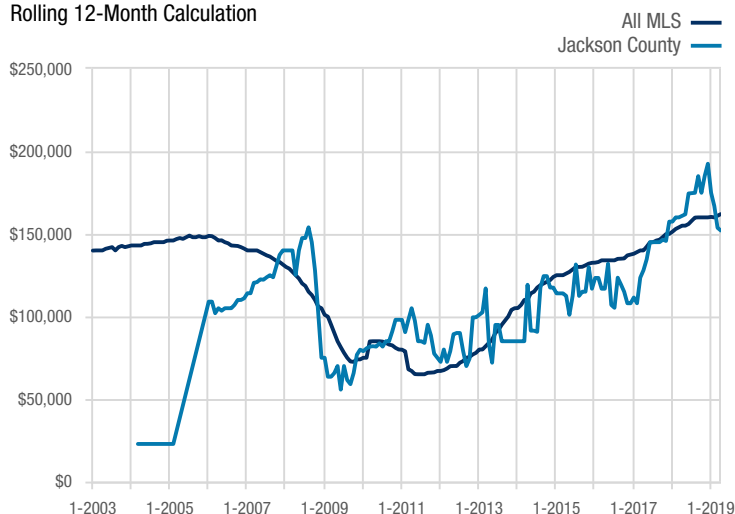
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Lapeer County

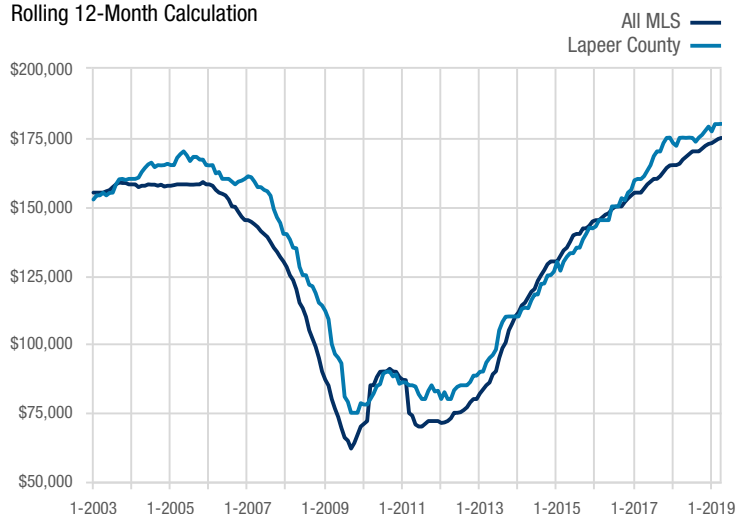
Residential	April			Year to Date		
Key Metrics	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	158	182	+ 15.2%	461	504	+ 9.3%
Pending Sales	101	146	+ 44.6%	329	377	+ 14.6%
Closed Sales	87	92	+ 5.7%	287	282	- 1.7%
Days on Market Until Sale	61	53	- 13.1%	58	56	- 3.4%
Median Sales Price*	\$172,900	\$174,925	+ 1.2%	\$169,900	\$175,000	+ 3.0%
Average Sales Price*	\$185,340	\$202,739	+ 9.4%	\$197,833	\$200,570	+ 1.4%
Percent of List Price Received*	99.4%	97.4%	- 2.0%	97.6%	97.4%	- 0.2%
Inventory of Homes for Sale	366	268	- 26.8%	—	—	—
Months Supply of Inventory	3.8	2.8	- 26.3%	—	—	—

Condo	April			Year to Date		
Key Metrics	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	0	15	—	21	26	+ 23.8%
Pending Sales	1	5	+ 400.0%	7	9	+ 28.6%
Closed Sales	1	1	0.0%	7	6	- 14.3%
Days on Market Until Sale	107	46	- 57.0%	42	49	+ 16.7%
Median Sales Price*	\$115,000	\$64,000	- 44.3%	\$179,900	\$137,000	- 23.8%
Average Sales Price*	\$115,000	\$64,000	- 44.3%	\$177,100	\$133,817	- 24.4%
Percent of List Price Received*	95.9%	85.4%	- 10.9%	97.9%	92.3%	- 5.7%
Inventory of Homes for Sale	21	24	+ 14.3%	—	—	—
Months Supply of Inventory	9.2	7.1	- 22.8%	—	—	—

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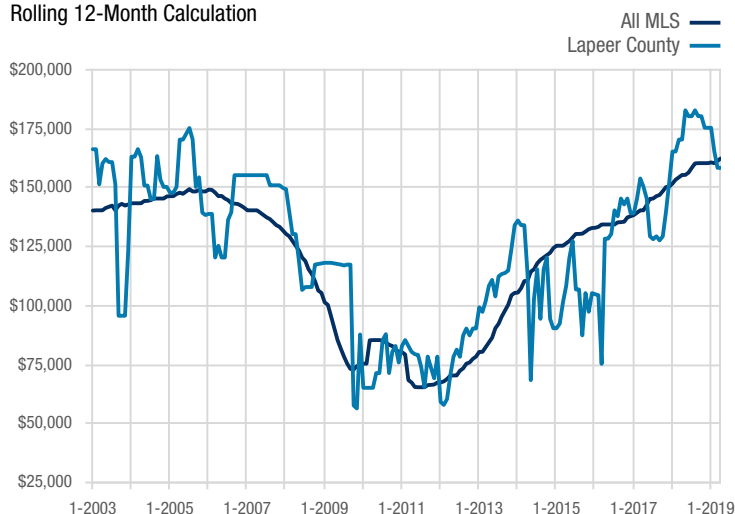
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

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Lenawee County

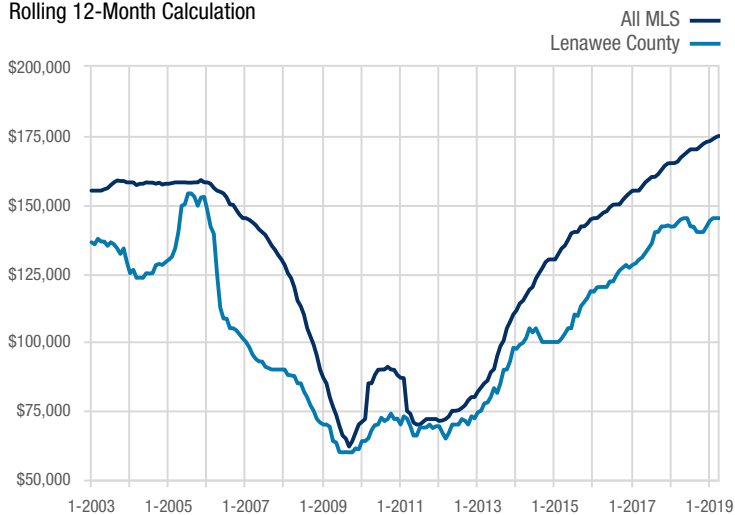
Residential	April			Year to Date		
Key Metrics	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	158	165	+ 4.4%	493	463	- 6.1%
Pending Sales	113	82	- 27.4%	376	308	- 18.1%
Closed Sales	90	104	+ 15.6%	309	324	+ 4.9%
Days on Market Until Sale	84	92	+ 9.5%	89	91	+ 2.2%
Median Sales Price*	\$146,000	\$144,900	- 0.8%	\$132,500	\$144,000	+ 8.7%
Average Sales Price*	\$160,870	\$167,125	+ 3.9%	\$149,815	\$165,186	+ 10.3%
Percent of List Price Received*	98.4%	96.6%	- 1.8%	96.7%	96.5%	- 0.2%
Inventory of Homes for Sale	395	382	- 3.3%	—	—	—
Months Supply of Inventory	3.9	3.9	0.0%	—	—	—

Condo	April			Year to Date		
Key Metrics	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	3	6	+ 100.0%	16	20	+ 25.0%
Pending Sales	5	7	+ 40.0%	17	18	+ 5.9%
Closed Sales	3	6	+ 100.0%	12	15	+ 25.0%
Days on Market Until Sale	116	42	- 63.8%	77	91	+ 18.2%
Median Sales Price*	\$186,000	\$219,981	+ 18.3%	\$158,200	\$199,900	+ 26.4%
Average Sales Price*	\$186,636	\$212,522	+ 13.9%	\$166,449	\$189,239	+ 13.7%
Percent of List Price Received*	98.0%	98.9%	+ 0.9%	101.8%	98.2%	- 3.5%
Inventory of Homes for Sale	7	12	+ 71.4%	—	—	—
Months Supply of Inventory	1.8	3.1	+ 72.2%	—	—	—

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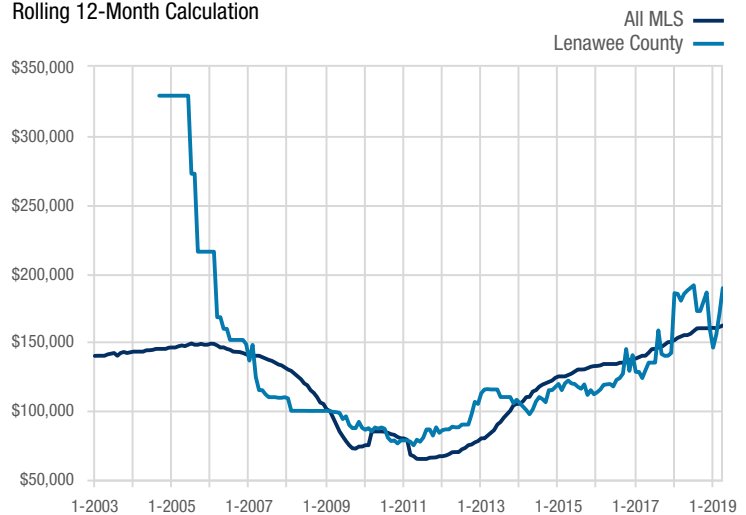
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

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Livingston County

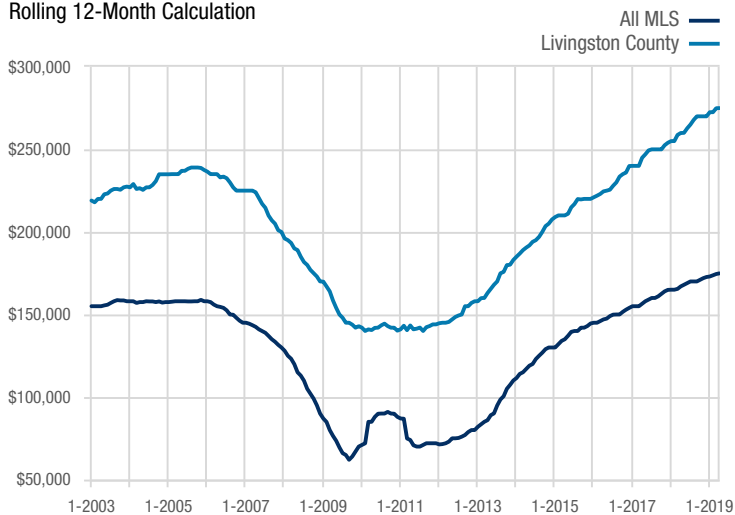
Residential	April			Year to Date		
Key Metrics	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	397	426	+ 7.3%	1,182	1,236	+ 4.6%
Pending Sales	252	320	+ 27.0%	843	913	+ 8.3%
Closed Sales	214	215	+ 0.5%	654	702	+ 7.3%
Days on Market Until Sale	43	49	+ 14.0%	48	52	+ 8.3%
Median Sales Price*	\$268,850	\$280,000	+ 4.1%	\$260,375	\$277,750	+ 6.7%
Average Sales Price*	\$294,561	\$297,776	+ 1.1%	\$281,423	\$302,124	+ 7.4%
Percent of List Price Received*	98.8%	98.6%	- 0.2%	98.6%	98.1%	- 0.5%
Inventory of Homes for Sale	621	548	- 11.8%	—	—	—
Months Supply of Inventory	2.6	2.4	- 7.7%	—	—	—

Condo	April			Year to Date		
Key Metrics	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	63	40	- 36.5%	175	162	- 7.4%
Pending Sales	41	42	+ 2.4%	117	127	+ 8.5%
Closed Sales	32	32	0.0%	82	109	+ 32.9%
Days on Market Until Sale	37	41	+ 10.8%	35	42	+ 20.0%
Median Sales Price*	\$187,450	\$169,000	- 9.8%	\$168,750	\$185,000	+ 9.6%
Average Sales Price*	\$199,914	\$213,252	+ 6.7%	\$188,891	\$203,813	+ 7.9%
Percent of List Price Received*	99.7%	98.2%	- 1.5%	98.8%	97.5%	- 1.3%
Inventory of Homes for Sale	89	69	- 22.5%	—	—	—
Months Supply of Inventory	2.8	2.1	- 25.0%	—	—	—

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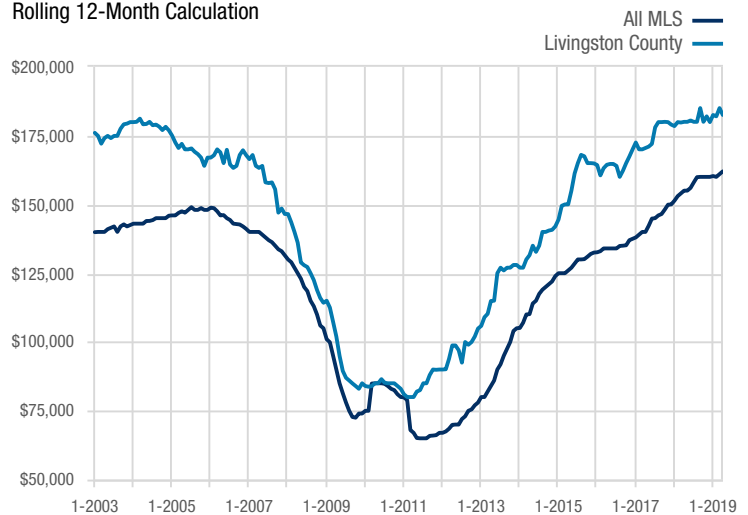
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Macomb County

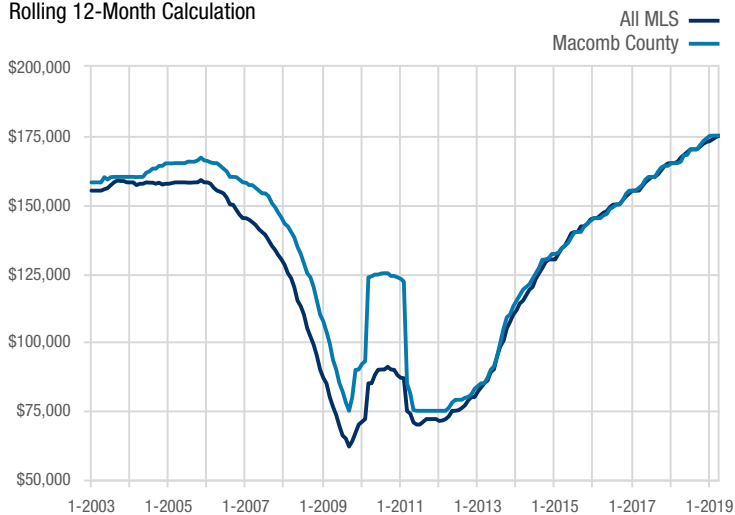
Residential	April			Year to Date		
Key Metrics	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	1,335	1,467	+ 9.9%	4,283	4,673	+ 9.1%
Pending Sales	995	1,199	+ 20.5%	3,394	3,727	+ 9.8%
Closed Sales	825	937	+ 13.6%	2,914	3,034	+ 4.1%
Days on Market Until Sale	32	35	+ 9.4%	39	40	+ 2.6%
Median Sales Price*	\$170,000	\$173,500	+ 2.1%	\$164,900	\$169,900	+ 3.0%
Average Sales Price*	\$192,542	\$198,780	+ 3.2%	\$188,136	\$194,151	+ 3.2%
Percent of List Price Received*	98.4%	98.0%	- 0.4%	97.6%	97.3%	- 0.3%
Inventory of Homes for Sale	1,929	1,732	- 10.2%	—	—	—
Months Supply of Inventory	2.1	1.9	- 9.5%	—	—	—

Condo	April			Year to Date		
Key Metrics	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	368	354	- 3.8%	1,179	1,127	- 4.4%
Pending Sales	283	304	+ 7.4%	971	928	- 4.4%
Closed Sales	261	217	- 16.9%	784	761	- 2.9%
Days on Market Until Sale	25	32	+ 28.0%	31	38	+ 22.6%
Median Sales Price*	\$139,000	\$135,000	- 2.9%	\$135,000	\$136,770	+ 1.3%
Average Sales Price*	\$147,035	\$146,175	- 0.6%	\$141,333	\$143,307	+ 1.4%
Percent of List Price Received*	97.2%	97.6%	+ 0.4%	97.4%	96.9%	- 0.5%
Inventory of Homes for Sale	389	363	- 6.7%	—	—	—
Months Supply of Inventory	1.6	1.5	- 6.3%	—	—	—

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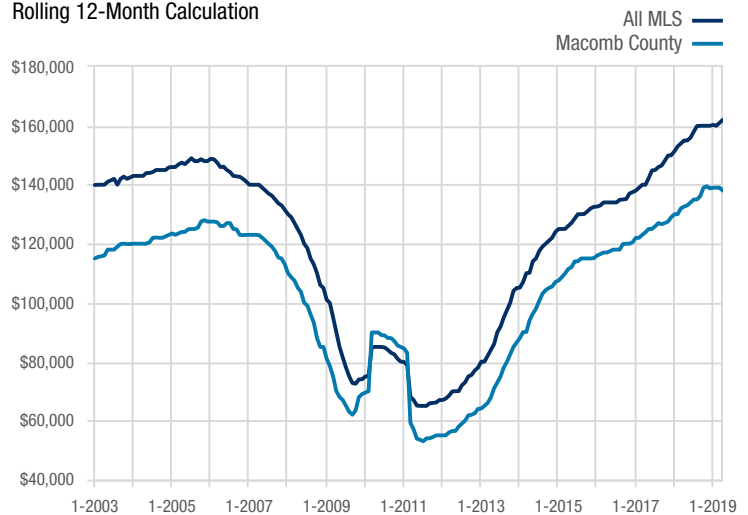
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Monroe County

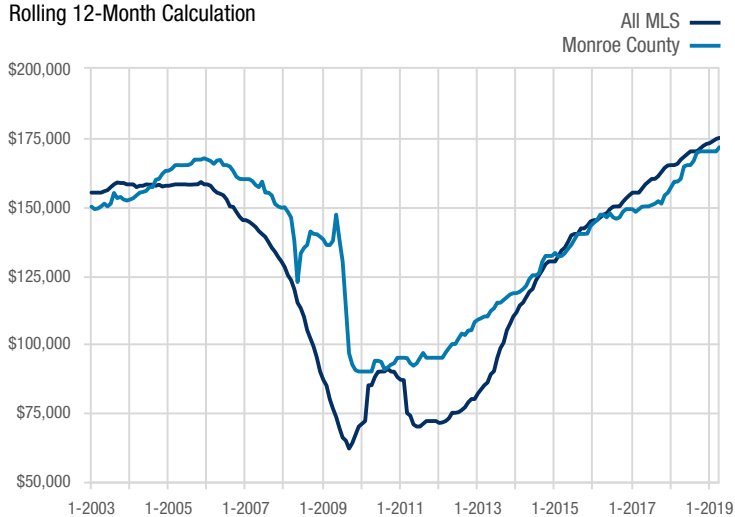
Residential	April			Year to Date		
Key Metrics	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	228	237	+ 3.9%	697	699	+ 0.3%
Pending Sales	165	174	+ 5.5%	556	588	+ 5.8%
Closed Sales	131	159	+ 21.4%	480	497	+ 3.5%
Days on Market Until Sale	101	62	- 38.6%	96	70	- 27.1%
Median Sales Price*	\$170,000	\$184,000	+ 8.2%	\$165,000	\$170,000	+ 3.0%
Average Sales Price*	\$186,272	\$197,775	+ 6.2%	\$180,312	\$183,076	+ 1.5%
Percent of List Price Received*	98.0%	97.9%	- 0.1%	97.0%	97.5%	+ 0.5%
Inventory of Homes for Sale	1,062	396	- 62.7%	—	—	—
Months Supply of Inventory	6.9	2.6	- 62.3%	—	—	—

Condo	April			Year to Date		
Key Metrics	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	13	9	- 30.8%	34	36	+ 5.9%
Pending Sales	7	5	- 28.6%	22	25	+ 13.6%
Closed Sales	5	13	+ 160.0%	18	27	+ 50.0%
Days on Market Until Sale	93	54	- 41.9%	81	54	- 33.3%
Median Sales Price*	\$110,000	\$183,000	+ 66.4%	\$135,000	\$153,500	+ 13.7%
Average Sales Price*	\$101,040	\$183,821	+ 81.9%	\$147,898	\$162,536	+ 9.9%
Percent of List Price Received*	89.0%	96.1%	+ 8.0%	94.6%	95.9%	+ 1.4%
Inventory of Homes for Sale	50	24	- 52.0%	—	—	—
Months Supply of Inventory	8.8	3.4	- 61.4%	—	—	—

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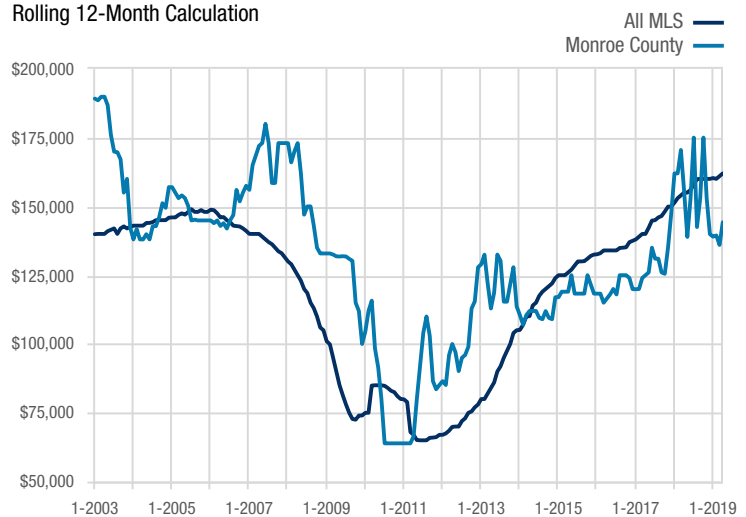
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Oakland County

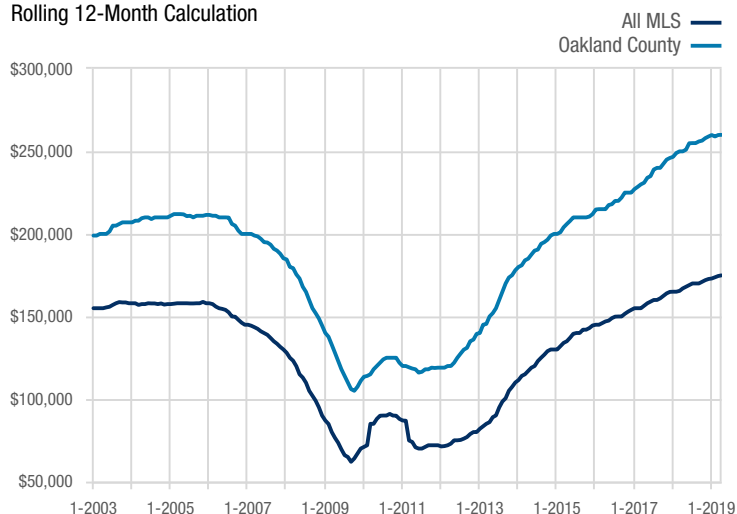
Residential	April			Year to Date		
Key Metrics	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	2,440	2,558	+ 4.8%	7,594	7,848	+ 3.3%
Pending Sales	1,597	1,705	+ 6.8%	5,242	5,303	+ 1.2%
Closed Sales	1,280	1,288	+ 0.6%	4,301	4,262	- 0.9%
Days on Market Until Sale	35	39	+ 11.4%	40	43	+ 7.5%
Median Sales Price*	\$252,000	\$270,000	+ 7.1%	\$245,000	\$253,153	+ 3.3%
Average Sales Price*	\$305,820	\$314,196	+ 2.7%	\$297,174	\$300,332	+ 1.1%
Percent of List Price Received*	98.3%	97.9%	- 0.4%	97.8%	97.6%	- 0.2%
Inventory of Homes for Sale	3,670	3,415	- 6.9%	—	—	—
Months Supply of Inventory	2.6	2.5	- 3.8%	—	—	—

Condo	April			Year to Date		
Key Metrics	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	440	456	+ 3.6%	1,459	1,481	+ 1.5%
Pending Sales	324	365	+ 12.7%	1,104	1,068	- 3.3%
Closed Sales	269	250	- 7.1%	891	868	- 2.6%
Days on Market Until Sale	34	43	+ 26.5%	36	40	+ 11.1%
Median Sales Price*	\$180,750	\$180,000	- 0.4%	\$174,900	\$175,400	+ 0.3%
Average Sales Price*	\$210,535	\$231,923	+ 10.2%	\$210,713	\$224,688	+ 6.6%
Percent of List Price Received*	98.1%	97.8%	- 0.3%	97.8%	97.3%	- 0.5%
Inventory of Homes for Sale	590	571	- 3.2%	—	—	—
Months Supply of Inventory	2.1	2.0	- 4.8%	—	—	—

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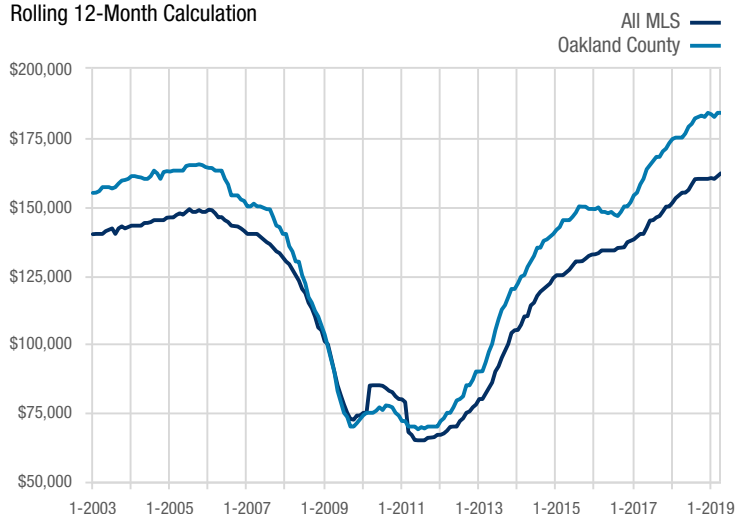
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Local Market Update – April 2019

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Sanilac County

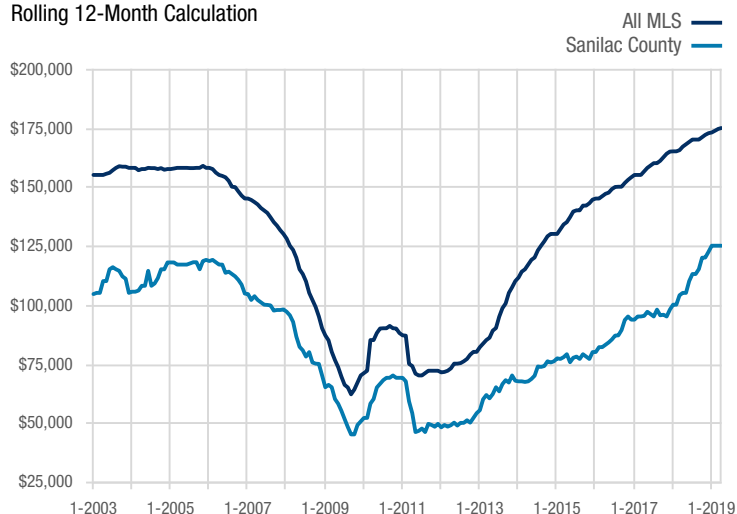
Residential	April			Year to Date		
Key Metrics	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	60	52	- 13.3%	181	158	- 12.7%
Pending Sales	32	31	- 3.1%	109	105	- 3.7%
Closed Sales	27	26	- 3.7%	94	86	- 8.5%
Days on Market Until Sale	100	105	+ 5.0%	95	112	+ 17.9%
Median Sales Price*	\$118,000	\$113,000	- 4.2%	\$116,000	\$125,000	+ 7.8%
Average Sales Price*	\$128,023	\$145,006	+ 13.3%	\$138,680	\$152,798	+ 10.2%
Percent of List Price Received*	95.7%	94.6%	- 1.1%	95.0%	94.0%	- 1.1%
Inventory of Homes for Sale	189	170	- 10.1%	—	—	—
Months Supply of Inventory	6.0	5.1	- 15.0%	—	—	—

Condo	April			Year to Date		
Key Metrics	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	1	0	- 100.0%	5	2	- 60.0%
Pending Sales	0	0	0.0%	1	2	+ 100.0%
Closed Sales	0	1	—	1	3	+ 200.0%
Days on Market Until Sale	—	40	—	105	49	- 53.3%
Median Sales Price*	—	\$123,000	—	\$190,000	\$123,000	- 35.3%
Average Sales Price*	—	\$123,000	—	\$190,000	\$128,083	- 32.6%
Percent of List Price Received*	—	100.0%	—	96.0%	93.1%	- 3.0%
Inventory of Homes for Sale	6	1	- 83.3%	—	—	—
Months Supply of Inventory	3.8	0.5	- 86.8%	—	—	—

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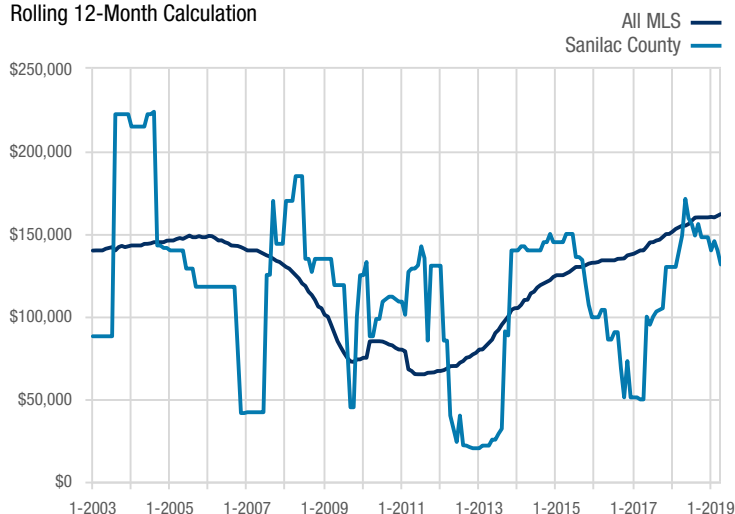
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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St. Clair County

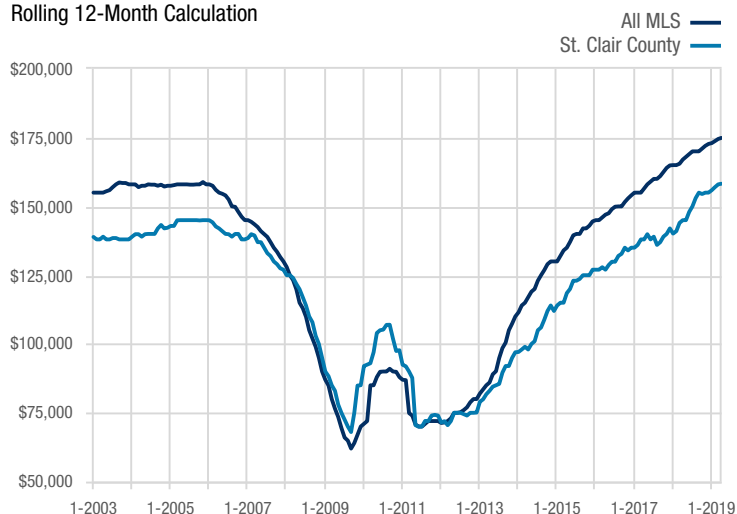
Residential	April			Year to Date		
Key Metrics	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	262	285	+ 8.8%	824	829	+ 0.6%
Pending Sales	199	216	+ 8.5%	687	694	+ 1.0%
Closed Sales	170	189	+ 11.2%	593	572	- 3.5%
Days on Market Until Sale	63	58	- 7.9%	60	56	- 6.7%
Median Sales Price*	\$160,000	\$163,000	+ 1.9%	\$140,450	\$155,000	+ 10.4%
Average Sales Price*	\$179,041	\$185,228	+ 3.5%	\$164,504	\$172,609	+ 4.9%
Percent of List Price Received*	97.3%	97.2%	- 0.1%	97.0%	97.0%	0.0%
Inventory of Homes for Sale	495	450	- 9.1%	—	—	—
Months Supply of Inventory	2.7	2.4	- 11.1%	—	—	—

Condo	April			Year to Date		
Key Metrics	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	13	14	+ 7.7%	35	47	+ 34.3%
Pending Sales	12	10	- 16.7%	32	35	+ 9.4%
Closed Sales	6	9	+ 50.0%	26	30	+ 15.4%
Days on Market Until Sale	27	46	+ 70.4%	44	50	+ 13.6%
Median Sales Price*	\$109,900	\$119,000	+ 8.3%	\$108,950	\$124,875	+ 14.6%
Average Sales Price*	\$127,033	\$142,672	+ 12.3%	\$120,062	\$146,435	+ 22.0%
Percent of List Price Received*	99.8%	98.1%	- 1.7%	97.2%	98.0%	+ 0.8%
Inventory of Homes for Sale	21	27	+ 28.6%	—	—	—
Months Supply of Inventory	2.4	2.6	+ 8.3%	—	—	—

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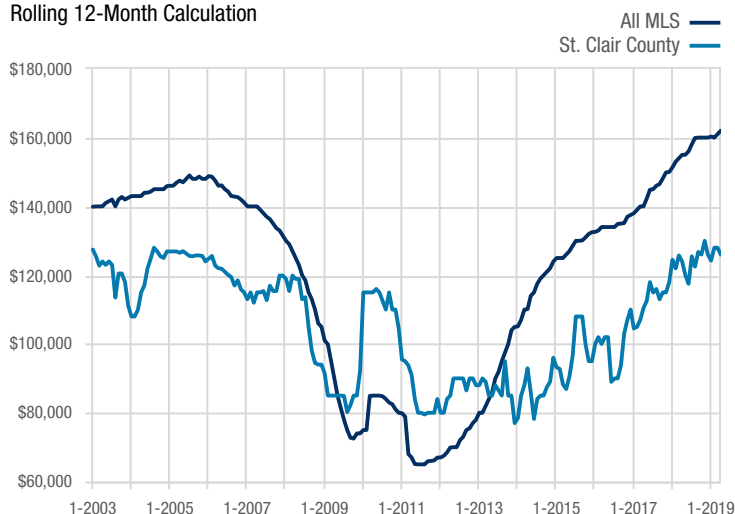
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

Rolling 12-Month Calculation



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Tuscola County

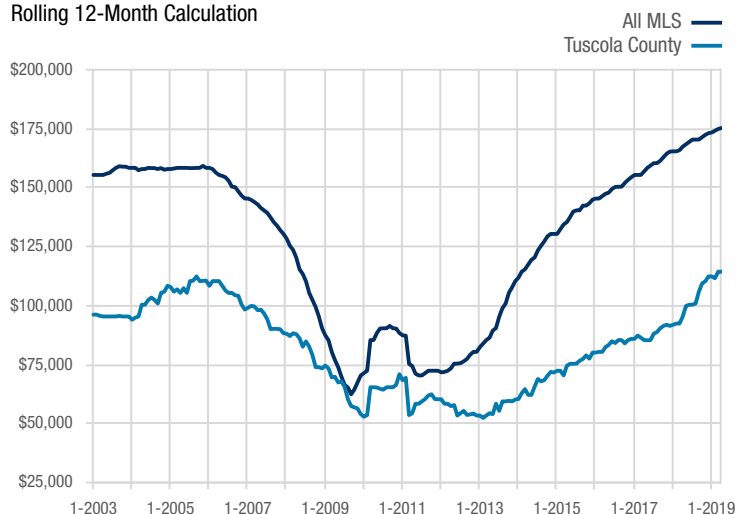
Residential	April			Year to Date		
Key Metrics	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	43	57	+ 32.6%	142	135	- 4.9%
Pending Sales	33	38	+ 15.2%	119	123	+ 3.4%
Closed Sales	38	27	- 28.9%	101	105	+ 4.0%
Days on Market Until Sale	49	86	+ 75.5%	56	80	+ 42.9%
Median Sales Price*	\$105,000	\$125,000	+ 19.0%	\$94,870	\$102,000	+ 7.5%
Average Sales Price*	\$110,366	\$122,630	+ 11.1%	\$108,671	\$109,422	+ 0.7%
Percent of List Price Received*	96.4%	95.6%	- 0.8%	97.0%	96.1%	- 0.9%
Inventory of Homes for Sale	107	88	- 17.8%	—	—	—
Months Supply of Inventory	2.9	2.9	0.0%	—	—	—

Condo	April			Year to Date		
Key Metrics	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	1	—
Closed Sales	0	0	0.0%	0	1	—
Days on Market Until Sale	—	—	—	—	136	—
Median Sales Price*	—	—	—	—	\$135,000	—
Average Sales Price*	—	—	—	—	\$135,000	—
Percent of List Price Received*	—	—	—	—	96.5%	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

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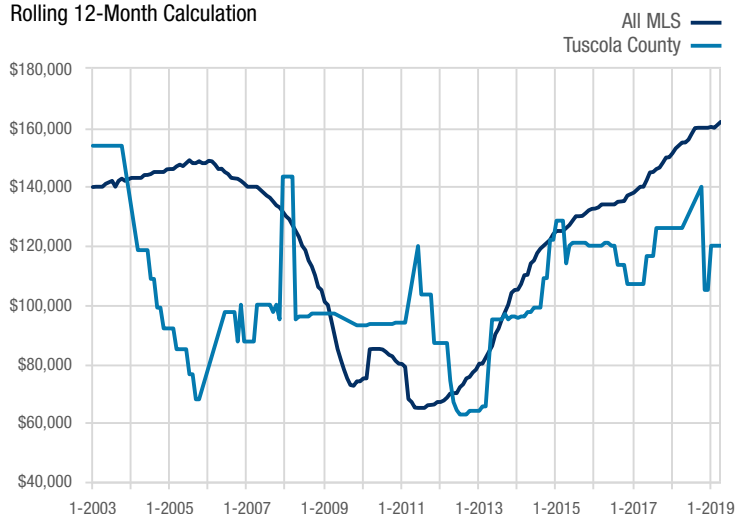
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

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Washtenaw County

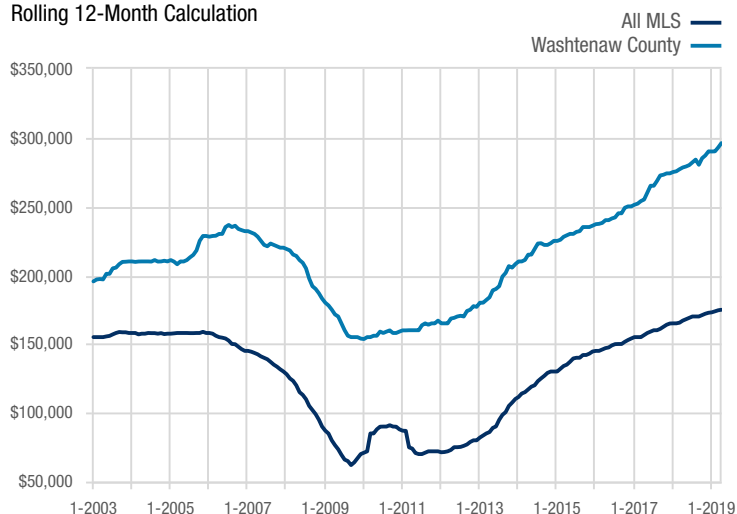
Residential	April			Year to Date		
Key Metrics	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	534	522	- 2.2%	1,456	1,603	+ 10.1%
Pending Sales	356	292	- 18.0%	1,007	946	- 6.1%
Closed Sales	286	305	+ 6.6%	876	856	- 2.3%
Days on Market Until Sale	32	39	+ 21.9%	42	43	+ 2.4%
Median Sales Price*	\$285,750	\$314,000	+ 9.9%	\$278,200	\$302,250	+ 8.6%
Average Sales Price*	\$336,276	\$356,259	+ 5.9%	\$329,654	\$339,323	+ 2.9%
Percent of List Price Received*	100.6%	99.0%	- 1.6%	99.2%	98.5%	- 0.7%
Inventory of Homes for Sale	879	1,074	+ 22.2%	—	—	—
Months Supply of Inventory	2.8	3.7	+ 32.1%	—	—	—

Condo	April			Year to Date		
Key Metrics	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	139	165	+ 18.7%	378	488	+ 29.1%
Pending Sales	80	92	+ 15.0%	245	283	+ 15.5%
Closed Sales	72	94	+ 30.6%	211	266	+ 26.1%
Days on Market Until Sale	14	48	+ 242.9%	30	56	+ 86.7%
Median Sales Price*	\$245,500	\$228,250	- 7.0%	\$230,000	\$227,750	- 1.0%
Average Sales Price*	\$255,635	\$255,864	+ 0.1%	\$252,096	\$271,867	+ 7.8%
Percent of List Price Received*	100.3%	99.4%	- 0.9%	99.7%	99.1%	- 0.6%
Inventory of Homes for Sale	251	350	+ 39.4%	—	—	—
Months Supply of Inventory	3.1	4.4	+ 41.9%	—	—	—

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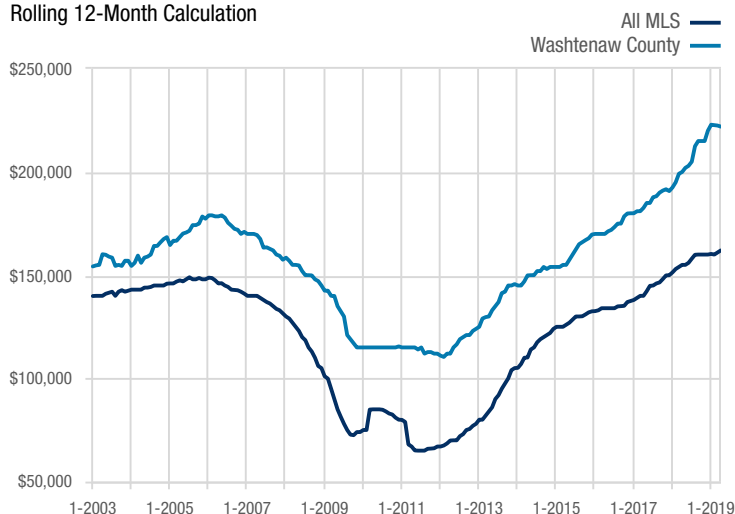
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

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Wayne County

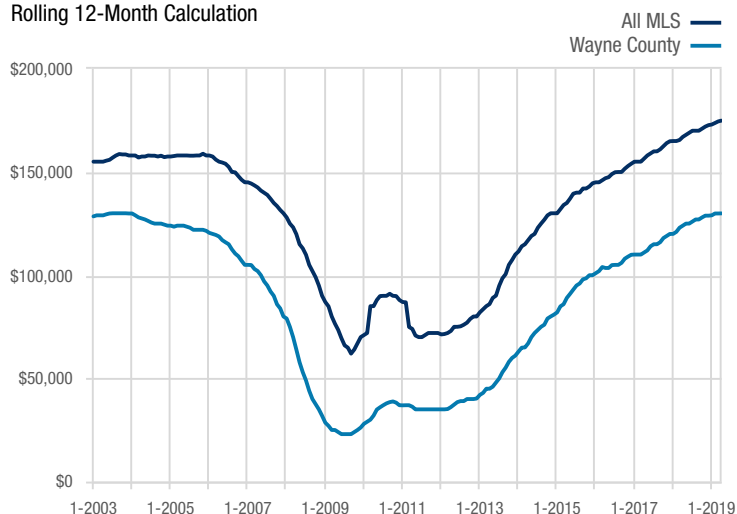
Residential	April			Year to Date		
Key Metrics	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	2,483	2,619	+ 5.5%	8,160	8,580	+ 5.1%
Pending Sales	1,718	2,017	+ 17.4%	5,845	6,371	+ 9.0%
Closed Sales	1,360	1,531	+ 12.6%	5,031	5,212	+ 3.6%
Days on Market Until Sale	38	43	+ 13.2%	42	45	+ 7.1%
Median Sales Price*	\$120,000	\$125,000	+ 4.2%	\$119,000	\$124,000	+ 4.2%
Average Sales Price*	\$149,517	\$154,480	+ 3.3%	\$147,604	\$151,174	+ 2.4%
Percent of List Price Received*	96.3%	96.4%	+ 0.1%	96.3%	96.0%	- 0.3%
Inventory of Homes for Sale	4,518	3,925	- 13.1%	—	—	—
Months Supply of Inventory	2.9	2.5	- 13.8%	—	—	—

Condo	April			Year to Date		
Key Metrics	2018	2019	% Change	Thru 4-2018	Thru 4-2019	% Change
New Listings	304	345	+ 13.5%	966	1,043	+ 8.0%
Pending Sales	219	234	+ 6.8%	721	745	+ 3.3%
Closed Sales	189	184	- 2.6%	639	600	- 6.1%
Days on Market Until Sale	28	42	+ 50.0%	40	38	- 5.0%
Median Sales Price*	\$170,000	\$167,500	- 1.5%	\$155,000	\$159,200	+ 2.7%
Average Sales Price*	\$198,344	\$203,076	+ 2.4%	\$182,034	\$192,621	+ 5.8%
Percent of List Price Received*	98.1%	97.2%	- 0.9%	97.5%	97.0%	- 0.5%
Inventory of Homes for Sale	447	501	+ 12.1%	—	—	—
Months Supply of Inventory	2.3	2.6	+ 13.0%	—	—	—

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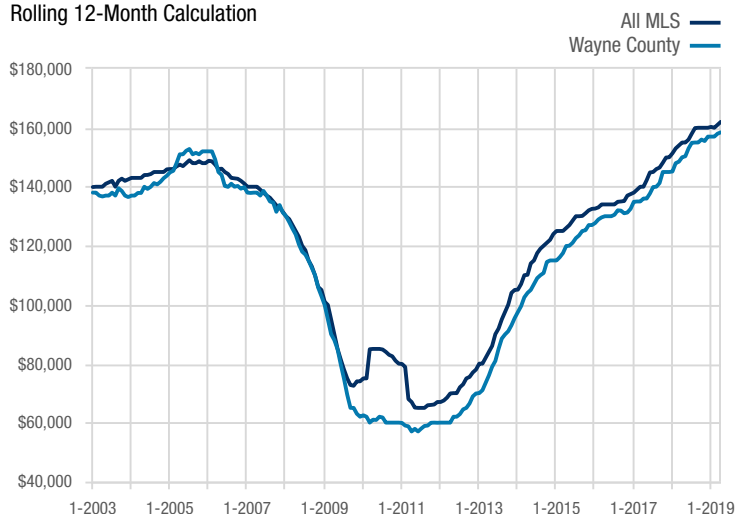
Median Sales Price - Residential

Rolling 12-Month Calculation



Median Sales Price - Condo

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